



NATIONAL IPA
City of Tucson #12077 Bid

Attention To: City of Flagstaff
Dealer Account Manager: Todd Owen
D8 Track Type Tractors
4/7/2015

City Of Tucson #12077 Bid Pricing

Machine	
CAT Machine List Price	\$984,241.00
Member Discount (%)	22.00%
Member Discount (\$)	\$216,533.02
Freight	\$15,750.00
Machine Price	\$783,457.98

Work Tools	
CAT Work Tool List Price	\$0.00
Member Discount (%)	0.00%
Member Discount (\$)	\$0.00
Work Tools Price	\$0.00

Total Bid Price \$783,458

Trade	
Year	1998
Make	Cat
Model	D8R
Serial Number	07XM03295
Hours	13316
Trade Allowance	\$80,000.00
Lien Amount	\$0.00
Allowance Valid Until	5/7/2015

Work Tools	
None	\$0.00
None	\$0.00
None	\$0.00
None	\$0.00
None	\$0.00
None	\$0.00

Final Price

Additional Cost To Sale	
Pre-Delivery (Fuel, Cleaning and Inspection)	\$5,421.59
Factory To Dealer Freight	\$14,570.45
Delivery To Agency Yard	\$2,300.00
Field Service Travel Coverage For Warrantable Repairs:12 Months	\$750.00
Other	\$0.00
Other	\$0.00
Other	\$0.00
Other	\$0.00

Agency Added Costs	
Extended Warranty For 5 Years Or 6000 Hours Powertrain Only Coverage	\$13,310.00
None	\$0.00
None	\$0.00
None	\$0.00
None	\$0.00
None	\$0.00

Price	
Subtotal Price	
Trade Allowance Less Lien Amount	\$746,383.67
Tax Rate	\$80,000.00
Total Invoice Price	8.650%
	\$724,025.86

Savings Summary (Including Agency Added Costs)	
Contract #12077 Bid Price	
City of Flagstaff Price	\$796,767.98
	\$746,383.67
Net Savings From Bid	\$50,384.31

Options To Consider (Not Included In Price)	
None	
None	\$0.00
None	\$0.00
None	\$0.00
None	\$0.00
None	\$0.00